

Allegheny County Facilities, USA



Film Type → **OptiTune 30**

Saved
89,000
kWh/year

13,700
ft²

17%
Rate of
Return
(IRR)

Lime Energy Partners with HanitaTek to serve an important municipal customer

PROJECT TASK

As a leader in developing and implementing multifaceted economically viable clean energy solutions, Lime Energy (NASDAQ: LIME) has an opportunity to affect its strong reputation with its clients in a positive manner with each project. Likewise, a haphazard choice of subcontractors could cause irreparable harm to Lime Energy's important client relationships.

In part it was this awareness that has forged the strong relationship between HanitaTek and Lime Energy where Lime knows that HanitaTek is not concerned merely with the success on one installation but rather with the ongoing delight of Lime clients with products and services provided by HanitaTek.

Some key considerations when choosing to partner with HanitaTek were:

- Experience servicing multiple locations concurrently
- Flexible to expand and contract schedules to adapt to change orders
- Competitive National Account Pricing
- Confidence in Energy Modeling Calculations

In late 2011, Allegheny County and Lime Energy were involved in a comprehensive energy solutions project including building fenestration. With one phone call to HanitaTek's National Accounts program, Lime Energy began receiving energy savings estimates and turn-key project solutions proposals.

Nine (9) Locations & Counting

Within a few days of accepting HanitaTek's proposal, installations began at six (6) Allegheny County facilities. Although the schedule allowed for 60 days to complete the installation, HanitaTek completed installation in all six locations in six (6) days. Approximately two weeks after completion, Allegheny County approved additional scope of work for HanitaTek which will begin approximately February 20th.



Figure 1 - Borough of Wilkesburg Municipal Building